

# Call for tender n° ERA 2016 07 OP "Design and construction of ERA' stand for InnoTrans Berlin September 2016" CLARIFICATIONS - 10/05/2016

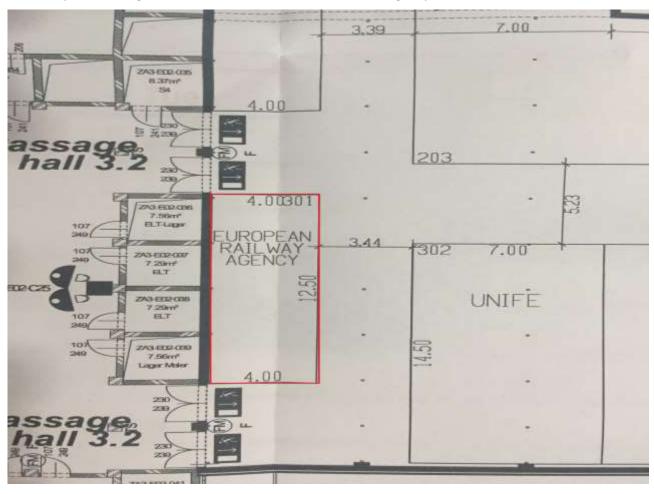
# Question 1:

We do need a detailed hall plan / booth plan of your booth. Do you have an island / corner / row booth?

### Answer 1:

The stand is open from 3 sides.

This floorplan should give all the answers (see attachment with Agency Stand in red).





Clarifications



### Question 2:

In "Instructions to tender and tender specifications..." C 2.2 Scope of work.. we read: "the bidder must show at least 2 more alternatives that can deviate from the design proposal....";

- a) this means that we have to produce 3 projects, 1 as the design proposal and 2 other different?
- b) economical offer should be 1 equal for the 3 (eventual) proposed solutions?
- c) they can be glimpsed in the design proposal, some small columns that seem to separate, on ground floor, lounge area, is it correct or I misunderstood?

### **Answer 2:**

- a) Right, 3 proposals in total are requested.
- b) The prices for the 3 proposals may differ from each other.
- c) The question is not clear to us. However the ground area should be as open and inviting as possible. The separations in the provided sample are only due to the upper structure.

### Question 3:

Do we have to provide a complete CV of everyone who is involved in this project?

### Answer 3:

A short description of the relevant experience in the field of those involved in the project is sufficient.

### **Question 4:**

Do we have to send you an extract from commercial register or is our statutory registration number enough?

## Answer 4:

An extract from commercial register or similar document as evidence of registration of your firm

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