



A COMPANY OF THE FSI GROUP

PRESENTATION

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Photo: K. Kakavas, 2016

TRAINOSE S.A. was established in **19.12.2005**.

Since 2007 TRAINOSE operates as an independent RU.

In 14 September **2017** the Company's total shares (100%) were transferred to FSI and TRAINOSE became a member of the FSI GROUP.

Today, the key activities of the Company include:

- ✓ *The development, organization and operation of the urban, suburban, regional, intercity and international passenger and freight railway transportation, as well as all kinds of transportation,*
- ✓ *The development, organization and operation of multimodal transportation,*
- ✓ *The provision of logistics and related services,*
- ✓ *The organization, provision and operation of sleeping cars and catering services to passengers,*
- ✓ *The provision of consulting services relevant to the scope of activities of the Company.*

Business overview 2/2

- ✓ Passenger transport services - mainly Suburban in Athens and Thessaloniki and Intercity services on the Athens -Thessaloniki axis.
- ✓ Freight transport services - mainly from/to Piraeus or Thessaloniki to/from or through Bulgaria, FYROM (Former Yugoslav Republic of Macedonia), Serbia, Hungary and other Central European countries such as Germany, Austria and Poland.
- ✓ Limited number of bus services.



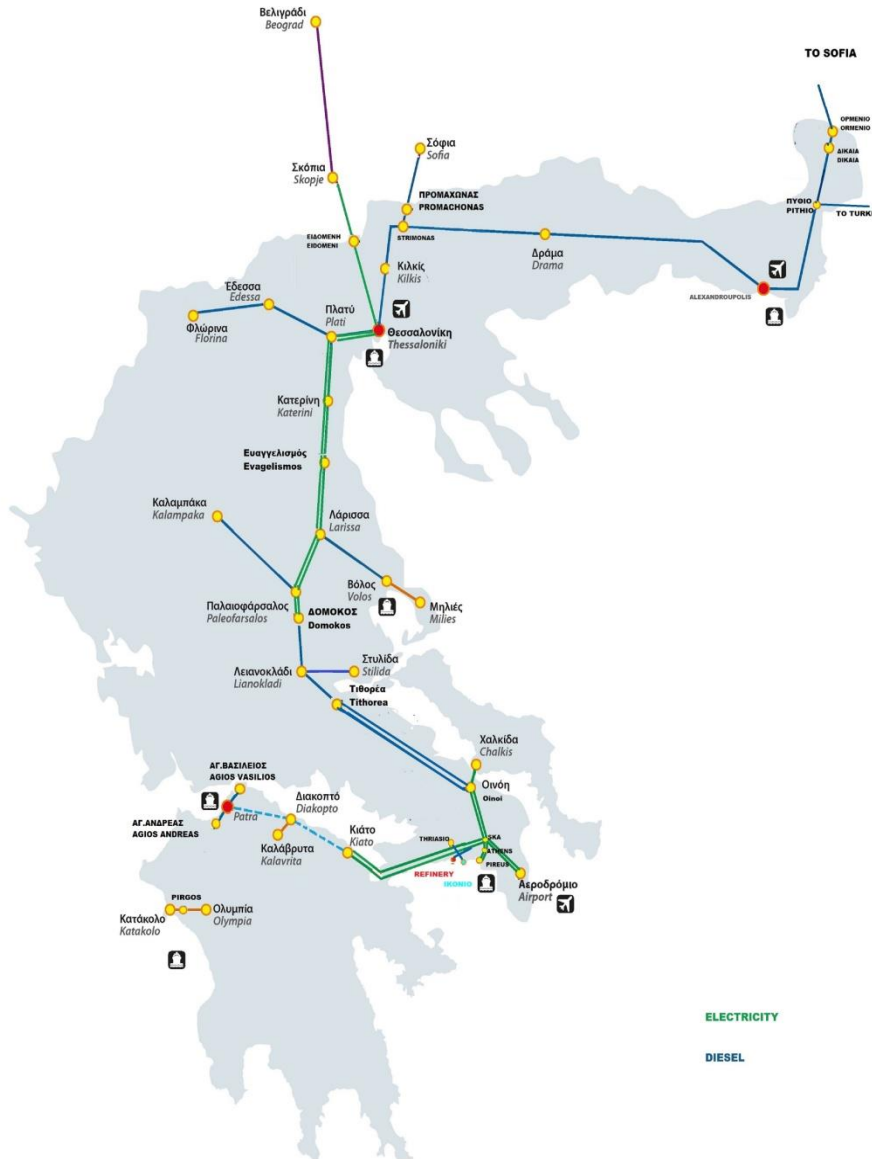
Connecting Greece Via Rail



From/to Athens/Thessaloniki:

- ✓ via Idomeni/Gevgelija (FYROM),
- ✓ via Promachonas/Kulata (Bulgaria) and Dikea/Svilengrad (Bulgaria),
- ✓ via Pythion/Uzunkopru (Turkey).

Infrastructure - Works in progress



Comments

- ✓ Regarding the part of the infrastructure between Thessaloniki and Kulata that belong to the Rail Freight Corridor 7 (Orient-East), the works will have been completed by 2022,
- ✓ When all infrastructure works will be finished (2022), then the capacity of the infrastructure will increase more than 3 times.

Note: According to ERGOSE

- ✓ *TRAINOSE is in a transitional period due to the change of the property status of the Company. The company is now a member of the FSI group,*
- ✓ *TRAINOSE will now start to study in which way may will implement the TAF TSI, in close cooperation with country's IM as well as with the other RUs which operate across the Rail Freight Corridor 7 (Orient-East),*
- ✓ *We strongly believe that in our next meeting we'll have the possibility to present you the progress of the implementation of TAF TSI in TRAINOSE.*

Thank you



TRAINOSE SA.

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