

IMPROVED DATA SHARING AND AI-BASED FREIGHT TERMINAL EFFICIENCY

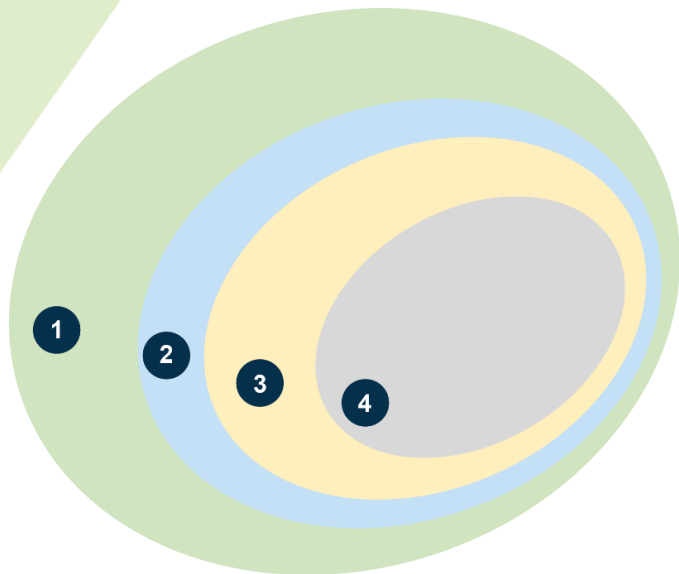
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CONsilis
Innovation and Business Ecosystem Transformation

Important step forward towards AI readiness: Choice of the requisite degree of data sharing and data quality



1 high data quality (consistency, timeliness, completeness) at 99% or more



2 high interoperability

3 following **FRAND** (fair, reasonable and non-discriminatory) principle

1. **Public:** all data accessible to everybody
2. **Open:** all data accessible to all involved parties (SC stakeholders & contracted IT platforms)
3. **Selective open:** Specific set of data¹ to be shared with all legitimate stakeholders (and contracted IT platforms)
4. **Private:** Only bilateral exchange of all data between two known parties

¹ Standardisation of the supply chain relevant data has not yet happened in the rail and rail-road sector which should be urgently performed

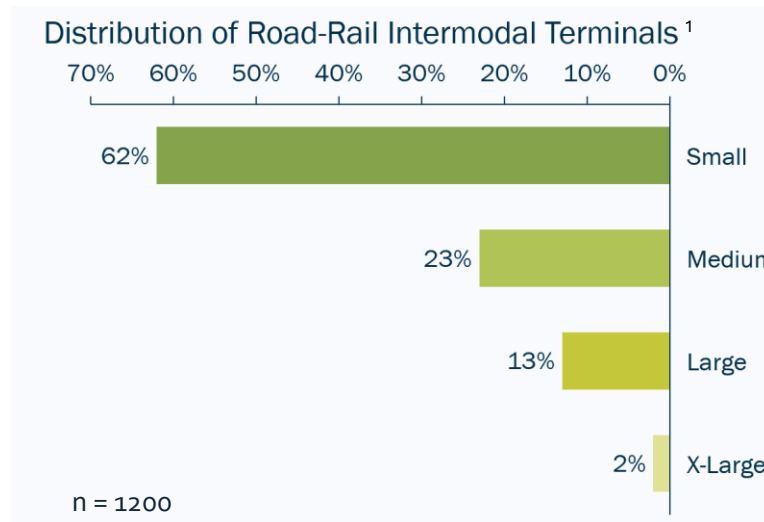
Data governance to be defined and adopted by all stakeholders



1 Data governance and sovereignty need to be clarified and supported by all stakeholders (end-to-end)

2 Interfaces need to be fully interoperable

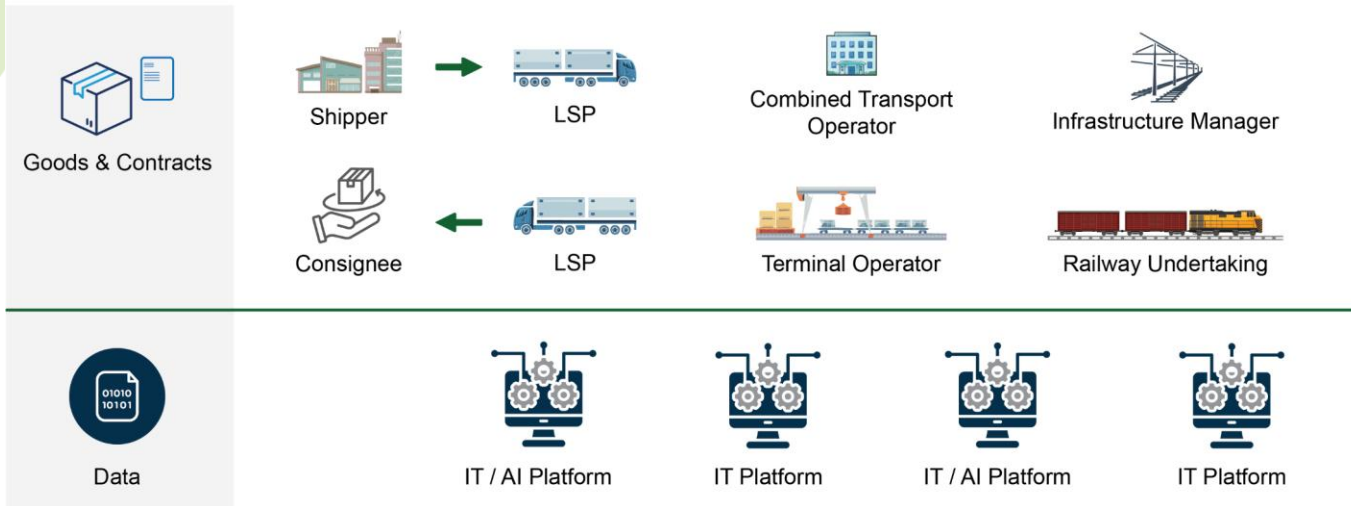
3 Digitalization of terminals ongoing but not fully achieved yet (large SME share)



► TSI Telematics will be a major step towards fulfilling the preconditions

Past projects in CT environment

Area of
core responsibility



Collaborative Quality System to improve the interoperability, classification and monitoring of delays & disruptions



Co-funded by
the European Union

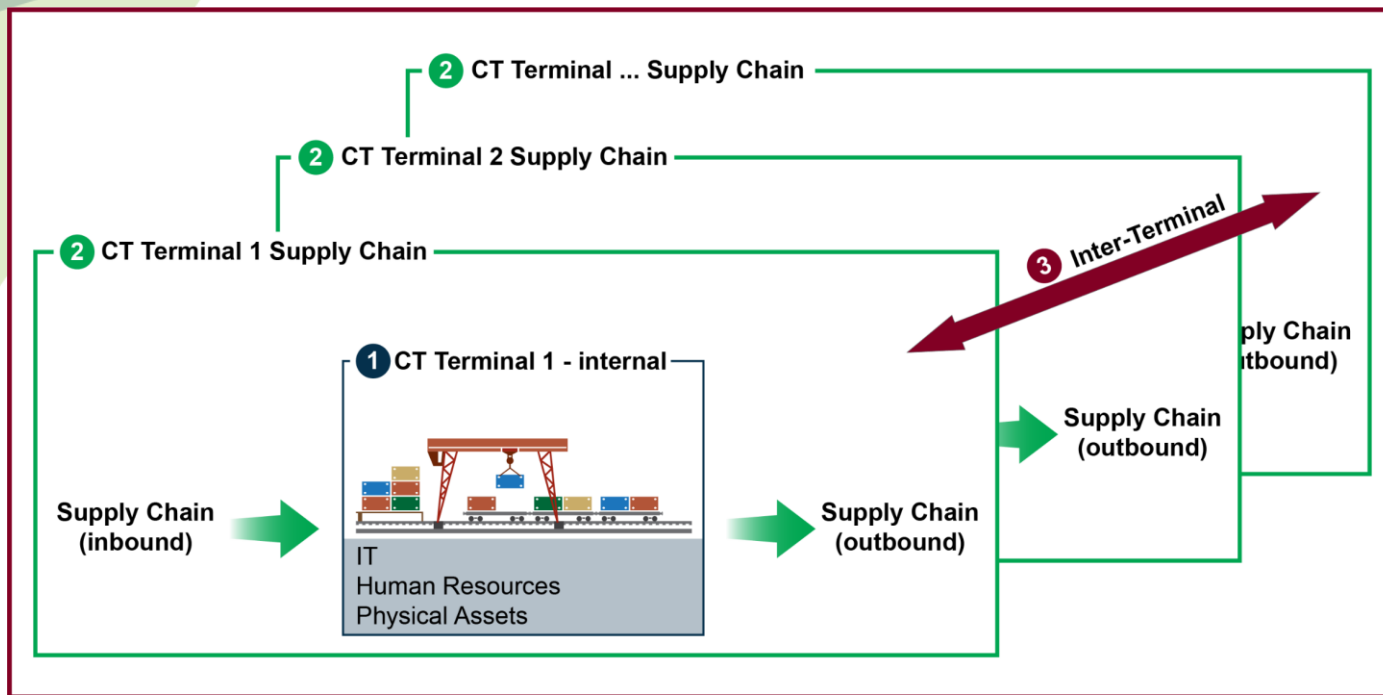


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Rail ETA AI algorithm has proven superior results (accuracy $\geq 89\%$) compared to existing Train Running Forecast accuracy ¹

¹ AI-based forecast accuracy for arrival ± 60 min measured ≥ 200 km prior to arrival or 120 min depending on demonstrator train routing

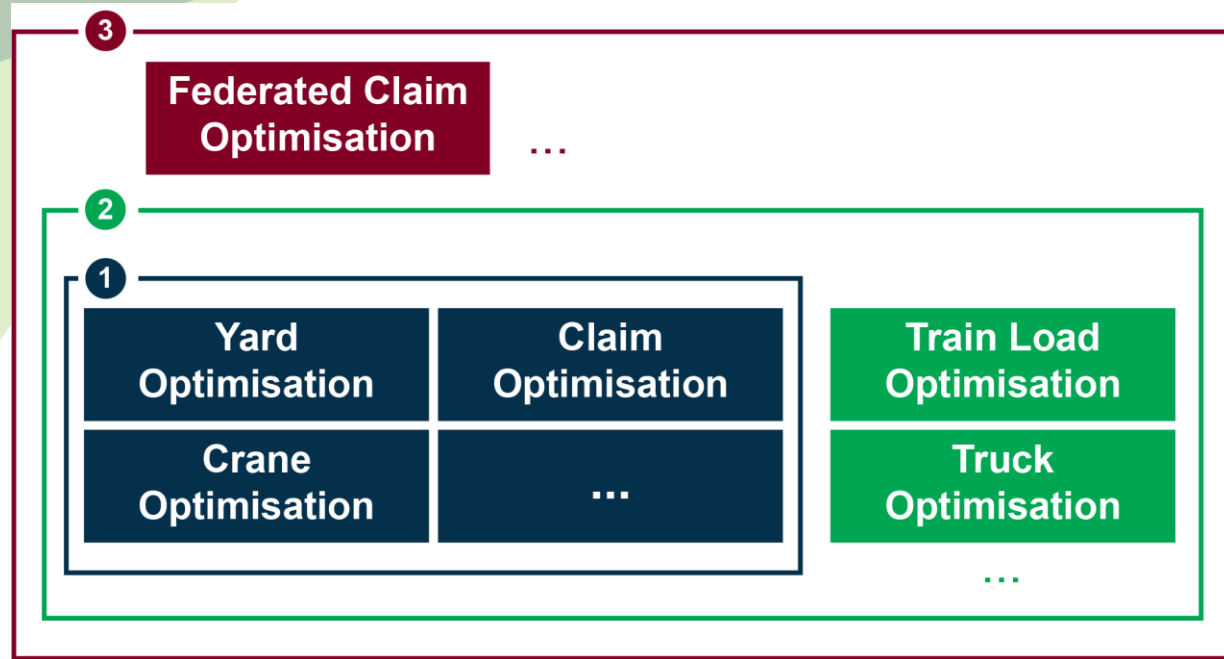
Terminals can thrive on improved data & interoperability



Levels: 1 Terminal internal 2 Supply Chain 3 Inter-Terminal

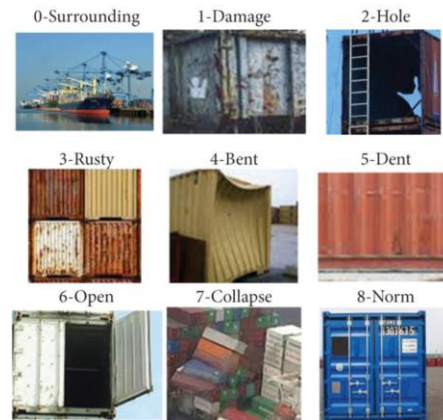
- On all 3 levels AI can be applied
- AI support degree: from augmentation to automation

Which efficiency potentials can AI help to identify



Example:

Federated claim processing uses image data of container claims, trucks etc. to learn faster from multiple terminals to reduce error rates



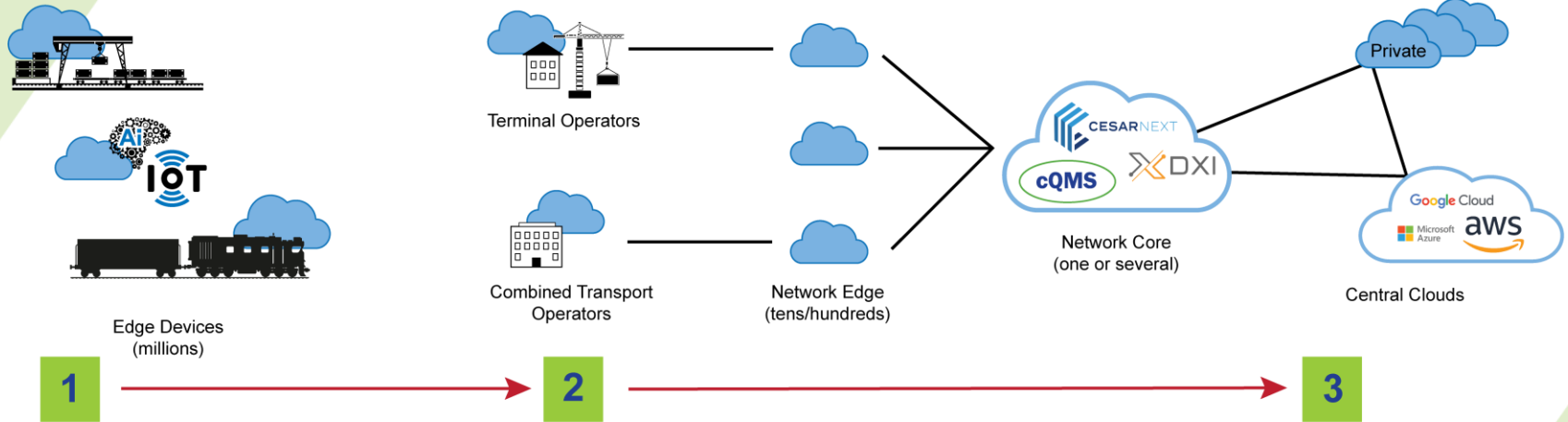
Source ¹

Levels: **1** Terminal internal **2** Supply Chain **3** Inter-Terminal

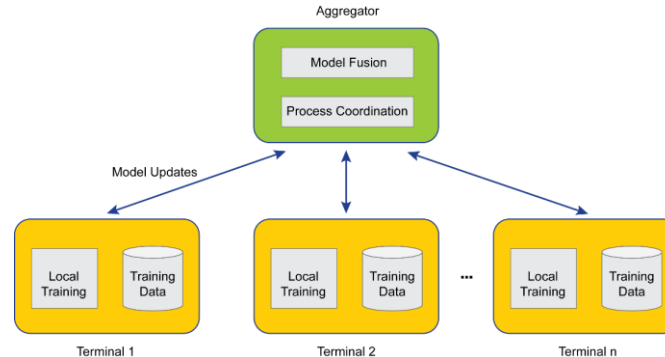
Complementary AI Use Overcome digitalization deficits of today's unstructured data exchange
 -> use GenAI to close data gaps (approx. 40% of data still unstructured e-mails or excel files)

Federated AI-based learning can increase the learning curve for inter-terminal data exchange

Data processing view:



Logical view:



Adoption and application areas for improved efficiency



Operational terminal process efficiency stages:

1. Standardisation of data and interoperable interchange
2. Efficiency improvements through improved data quality
3. AI-based improvement based on good data quality



Administrative efficiency areas to be augmented by (generative) AI:

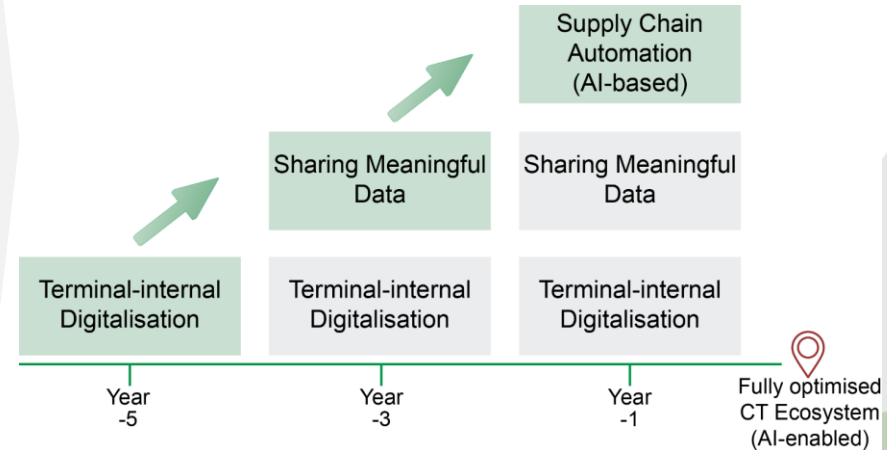
1. AI-applications for administrative office tasks
2. AI-applications for communication
3. AI-applications to improve data

Implications for terminals and total CT freight business ecosystem for core operational processes



1. Willingness to share data of high quality without hurdles
2. Thorough analysis of processes & benefits on 3 levels
3. Clear-cut cost-benefit analysis and assessment of collaboration benefits to economize learning time and costs
4. AI projects preferably in areas where prerequisites are fulfilled ("avoid provider promise trap")
5. Efficient end-to-end data exchange & AI potentials to achieve better end customer satisfaction
6. Future resilience will require more data sharing & digitalization (e.g. customer requirements, CO₂, eFTI, Combined Transport Directive)

Collaborate to build future
Combined Transport digital supply
chain ecosystem now!





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12th June 2025